

The Dale Carnegie Transformational Experience

Transformation Starts Here:

- Build powerful people skills
- Become an inspiring presenter
- Increase sales and amazing service
- Accelerate leadership and management
- Ignite employee engagement and culture

Your 1-year learning journey includes:

- Dale Carnegie Launch Sessions
- One-on-one coaching
- 1 World Class Dale Carnegie program:
 - The Dale Carnegie Course – 3 days
 - Leadership Training for Managers – 3 days
 - High Impact Presentations – 2 days
 - Sales Training: Winning with Relationship Selling – 3 days
- Stretch learning application projects
- Impact Subscription – 27 hours of live online training
- Dale Carnegie Boost Session
- Sustain the Growth Series – monthly coaching calls
- Leadership Strategies – workshops
- Networking within our community

Our goal is to create lasting performance change.

The Impact Subscription provides 1-year access to 27 hours of specially selected Live Online programs tailored to each specific program. Every session is highly engaging, led by Certified Dale Carnegie Facilitators, and designed to sustain and deepen skills over time. Participants benefit from real-time collaboration with peers, just like in the classroom, without leaving the office.

Investment: \$2295.00 + HST

Contact us:

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Dale Carnegie Course: Foundations of Leadership

Your Path to Personal and Professional Success.

When you look at successful people, what do you see? Confidence. Competence. Enthusiasm. They're engaged in all aspects of their work and life, inspiring others as they lead by example.

The Dale Carnegie Course will help you master the human relations skills that enable you to thrive in any setting. You'll discover how to form closer, more rewarding relationships built on trust and respect. Increasing your confidence and competence in interacting with others will gain the influence you need to reach new heights in your personal and professional life.

As you become a persuasive communicator and problem-solver more adept at managing stress and handling change, you'll find yourself inspiring others to take initiative and innovate.

The Dale Carnegie Course will help you master the communication skills necessary in today's demanding business environment. You will learn to strengthen interpersonal relationships and develop a commanding attitude, instilling confidence and enthusiasm in your workplace.

What We Will Cover

- ✓ Recalling and using names
- ✓ Building on memory skills and enhancing relationships
- ✓ Cultivating lasting relationships
- ✓ Inspiring others
- ✓ Presenting ideas clearly and concisely
- ✓ Handling conflict diplomatically
- ✓ Power of persuasion
- ✓ Managing stress
- ✓ Adapting to different communication styles
- ✓ Demonstrating leadership
- ✓ Importance of celebrating achievements

Learn How To

- ✓ Use a proven process to recall names and facts
- ✓ Communicate more confidently
- ✓ Build trust and persuade people to take action
- ✓ Project an enthusiastic attitude
- ✓ Communicate logically, clearly and concisely
- ✓ Energize and engage listeners
- ✓ Create a safe and caring environment
- ✓ Manage stress and minimize worry
- ✓ Strengthen relationships
- ✓ Give constructive feedback that empowers others
- ✓ Encourage positive thinking
- ✓ Identify and reward successes
- ✓ Commit to continuous improvement

Schedule

Day 1: October 31st

Day 2: November 7th

Day 3: November 14th

Format

Wednesdays for 3 consecutive weeks
8:30a – 4:30p

Location

Halifax Chamber of Commerce

Payment

\$2295.00 + HST

Who Should Attend

Professionals at all levels who wish to optimize their performance, lead with conviction and positively affect the bottom line.

Contact Us

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